

CASE STUDY



MATERIALS MANAGEMENT



Providing significant cost savings to clients through streamlined materials management services

MANAGED SERVICE MODEL

THE NEED

An integrated approach to managing the materials management discipline on behalf of our clients.

THE SOLUTION

A partnership approach continually delivering and creating opportunity for the adoption of innovation such as:

Inventory Optimisation

PMC Service - Since ASCO took over this service for a major oil and gas operator, it has become one of the highest performing parts of the supply chain function with the team gaining over 30 commendations since 2017.

Material mastering transformation - We provide our client inventory SME's who are considered world class in their field to identify and catalogue materials to increase operational material availability.

Warehousing - One of our largest clients consider their ASCO managed warehouse in the UK to be the best in their business and we have received over 2,000 visitors from across their company to learn from our operation.

THE BENEFITS

- Cost avoidance through asset walk downs, substitution identification in the MDM function, better vendor management, better material lifecycle management etc.
- Vendor closures
- Resolving temporary storage and reducing storage costs on material that was obsolete
- Inventory optimisation savings
- Pipe yard relocation



THE APPROACH

A fully managed service is an integrated collaborative approach to materials management. We provide value directly to our clients through the following approaches:

1. High calibre leadership and management across the services
This is delivered through ASCO's materials management service line, who allocate their time to leading and directing this service on behalf of our clients. This team is lead by a dedicated Materials Manager, and deputy Materials Manager bringing both excellent people management skills, subject matter expertise and significant Enterprise Resource Planning (ERP) systems experience.
2. Increased customer-centricity in reactivity, transparency and accountability
This will be the prime responsibility of the Service Delivery Manager to deliver.
3. Accelerating talent competencies across knowledge, skills and behaviours
Developing, coordinating and facilitating the implementation of the plan, with an ASCO HR Advisor dedicated to the contract. Developing and delivering preservation and maintenance schedules in alignment with OEM requirements to ensure that all material is available when required.
4. 'One umbrella' for personnel provision across multiple scopes
5. Consistent high-quality service delivery & a clear set of accountable standards
The expectations and responsibility for delivering these sit with the ASCO Materials Management Group.
6. Significantly improved operational efficiency & synergies
A process expert within the materials management function supports the material managers and is responsible for analysing value streams and projects for identifying potential efficiencies.
7. Greater process integrity and optimisation
8. ASCO provides strategy and budget support for key clients